GreenTin
Coming together for better IT Solutions

Greentin Solutions Pvt. Ltd.

Coming Together for Better Solutions

myeNovation™ — Operation Excellence Platform

RFQ / Costing Platform — excelleta TECH

EPSIBOT We automate the future. — RPA - Robotic Process Automation, BI Tools

Salesforce Services — Venda4s Tech

myIoT — IoT / Embeded Industry 4.0 Solutions

Who are we

GreenTin

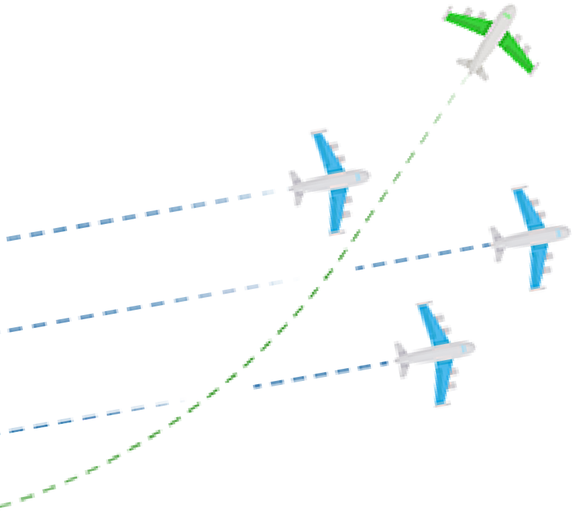
Coming together for better IT Solutions

IT Services and Solutions company, providing digital enablement and product development offerings. In an age when technology plays a critical role in business strategy, we are pioneering industry-specific solutions and new age digital practices that enable rapid growth, rich value, and specific business outcomes.

Our customer services are driven by 4 P core values i.e

Passionate about the work, **Perfection** in work, **Pride** about the work, and **Prompt** in delivering work.

Our core values make us a trusted partner that can own the problem and deliver technology solutions faster than ever.



2015	2016	2019	2020	2021	2022	2023
Inception	Service Extension to US / Europe Region	Launch of myeNovation	Launch of Salesforce Services as a Venda4s	Launch of Excelleta RFQ & Costing Platform	Launch of RPA & BI related Services as an Epsibot	Launch of IoT & Embeded services as a myIoT

Process Automation

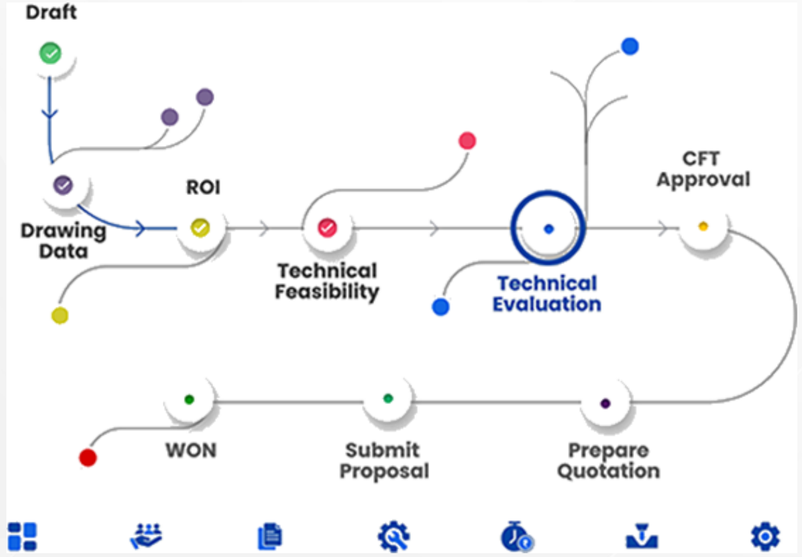
Product Suits

At Greentin Solution, our renowned platforms, myeNovation and Excelleta, stand as pillars of excellence in manufacturing and RFQ/Costing processes within the manufacturing domain.

myeNovation

Digital Platform for Operation Excellence processes

- Suggestions
- Nearmiss
- Auditor
- Kuber
- Skill Book
- PMS
- TPM
- Concern Box



Excelleta

Pinnacle of excellence with our comprehensive & and state-of-the-art solution for RFQs & and Cost Management Solution

Industry Automation

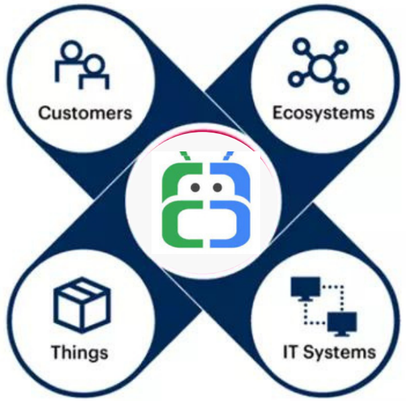
Services & Solution

At Greentinsolution, we recognize the pressing demand for Industry Automation. Drawing from valuable experience and feedback, we proudly offer comprehensive Industry 4.0 solutions all under one roof. Our services include

RPA & BI Tools

Epsibot

Optimize decision-making processes with the assistance of BI tools. Maximize efficiency & minimize effort through Robotic Process Automation (RPA).



Salesforce Services

Venda4S

A specialized Salesforce Services company, we offer Managed and Staffing services, achieving exemplary customer satisfaction ratings by providing tailored solutions encompassing customization, optimization, integrations, and support through our expert team. Proficient across various Salesforce Clouds, including Sales, Service, Marketing, and Financial.

IoT, Embedded & Industry 4.0

myIoT

IoT solutions help build massive networks of IoT devices, reducing complexity, ensuring device efficiency, and driving innovation across industries looking for growth opportunities and operational efficiencies.

Few of our Esteemed Clients

my eNovation™

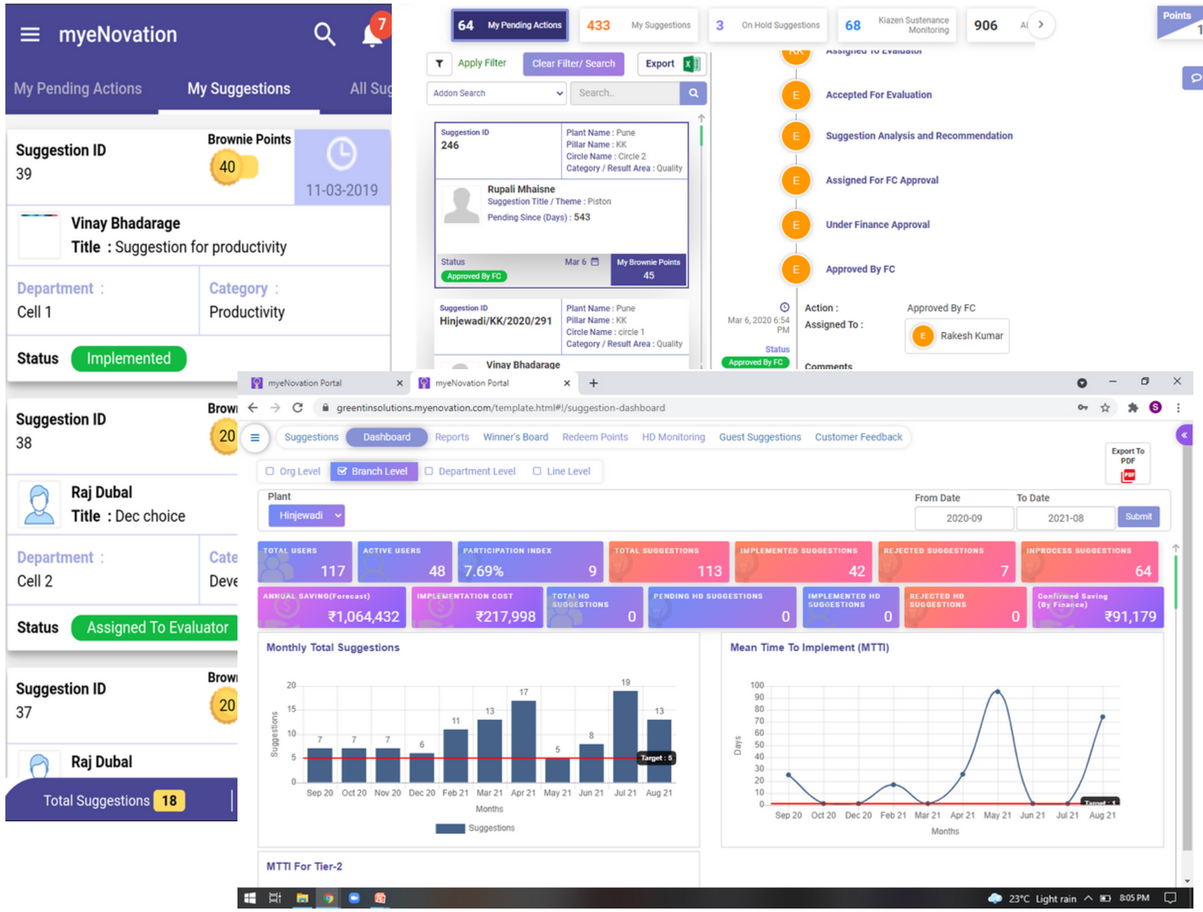
Kaizen / Employee Suggestion Scheme Platform

Save Cost, Increase Profitability through Business Excellence and Employee Engagement !!

Let's Go

SOC 2 TYPE 2
AICPA SOC

About Kaizen Platform



End-to-end solution built to overcome the challenges being faced by industries in manual processes.
It fully automates the entire process right from submission to implementation and its sustenance.
Due care is taken to keep every stakeholder engaged

Secure Cloud Solution

- A secure cloud solution that reduces infrastructure maintenance burden
- Ready to use product so no upfront investment for developing the solution

Integration

- Can be integrated with HRMS and ERP systems
- Succes Factor, Ascent, Darwin Box are current integration partners

Global Best Practices

- Product is nurtured with best practices for Suggestion and Kaizen
- Along with cutting-edge technology, organizations get the solution built with global industry standards

Artificial Intelligence

- Intelligenece built to stop plagarism and display probable duplicate Kazien / suggestions to take appropriate action

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Why myeNovation?

- Builds CONTINUOUS IMPROVEMENT Culture
- Engage everyone to actively participate in the GROWTH of ORGANIZATION
- Guaranteed increment in SAFETY, QUALITY & SAVING
- Quick ROI by reducing PAPER COST & HUMAN RESOURCE COST
- Easy decision making due to Total TRANSPERENCY & overall CONTROL on the process

Key Features

- Multi Level DASHBOARD & REPORTs
- QR CODE for guests & customers to submit suggestion
- MOBILE NOTIFICATIONs & EMAILs for progress of suggestions
- REWARDs & RECOGNITION
- WORKFLOW & SCREEN customization as per organization need
- DOCUMENT MANAGEMENT to synchronize documents with implementation
- Online approval of BUDGET & SAVINGs by FINANCE TEAM
- Fully self configurable Application through Admin level settings

myeNovation
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myIoT

Performance

The statistics supporting reach and acceptance of the product by market. It's being used by all well known organizations and groups

Clients

100 Plus

Happy clients who are getting the best output year on year

Users

70,000 Plus

Figure shows the depth of user engagement level

Total Kaizens

2,00,000 Plus

The output that organizations are proud of

Business Case Study I

Problem Statement

One of our client organizations with an average strength of 300 employees per plant struggled *to get the maximum ideas* from the employees.
Post assessment and analysis we observed,

- Employees are unhappy since they do not get timely feedback and appreciation
- No easy process for giving ideas
- Flaws and challenges in the reward system
- MTTI is high due to people-oriented approach
- Some biased behavior impacts the overall engagement

The Solution

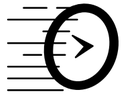
Mobile App

- Our mobile app enabled users to submit ideas anytime and anywhere i.e. even while returning home on the bus
- Immediate notifications keep them updated
- In mobile-restricted areas,

Reward System

- Configurable brownie points system makes the reward system transparent
- The winners board automatically displays monthly winners without manual intervention

Benefits



Speed up Process Execution

Reduced Process Execution Cost

High Employee Engagement

Easy Centralized Monitoring

The Result

- 65 % increment in ideas within 6 months
- Quality Improved and reduced customer complaints
- Achieved zero accident months

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Business Case Study II

Problem Statement

This organization with per plant employee strength of 500 was really struggling with the sustenance of ideas, especially cost-saving ideas and exchanging good practices within the organization

Post assessment and analysis we observed

- No process for auditing and monitoring sustenance
- No inclusion of finance team for cost-saving verification
- No set process and responsible person for evaluating information received from other plants/branch
- Manual erroneous process for implementation of the same idea across various departments/lines

The Solution

Sustenance Audit

- The audit feature allows an audit of the benefits of an idea over the period
- It allows the organization to understand the overall sustenance ratio
- Easy scheduling process release the burden of manually tracking

Verification & HD

- The verification feature allows assigning cost-saving ideas to the finance team for verification
- Accurate saving figures reflect on the dashboard due to the finance team's involvement
- HD feature allows sharing ideas with other plants/branch

Benefits

Rapid ROI

Accuracy

The Result

INR 97,00,000

Confirmed savings within a year

Non Tangible benefits like increased employee engagement, motivation, and safety are added

Average Growth Achieved by Customers

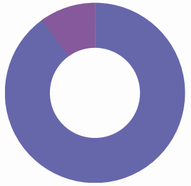
Minimum increase in **KAIZENs** and **SUGGESTIONs** & in 3 month Post-implementation

59%

Return of Investment in One Year

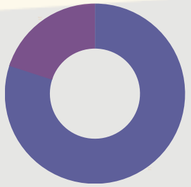
5 Times

Reductions in SAFETY INCIDENTS in Six Months



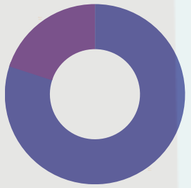
73 %

Improvement in QUALITY in 6 month



68 %

Increment in Employee Engagement within 6 months



56 %

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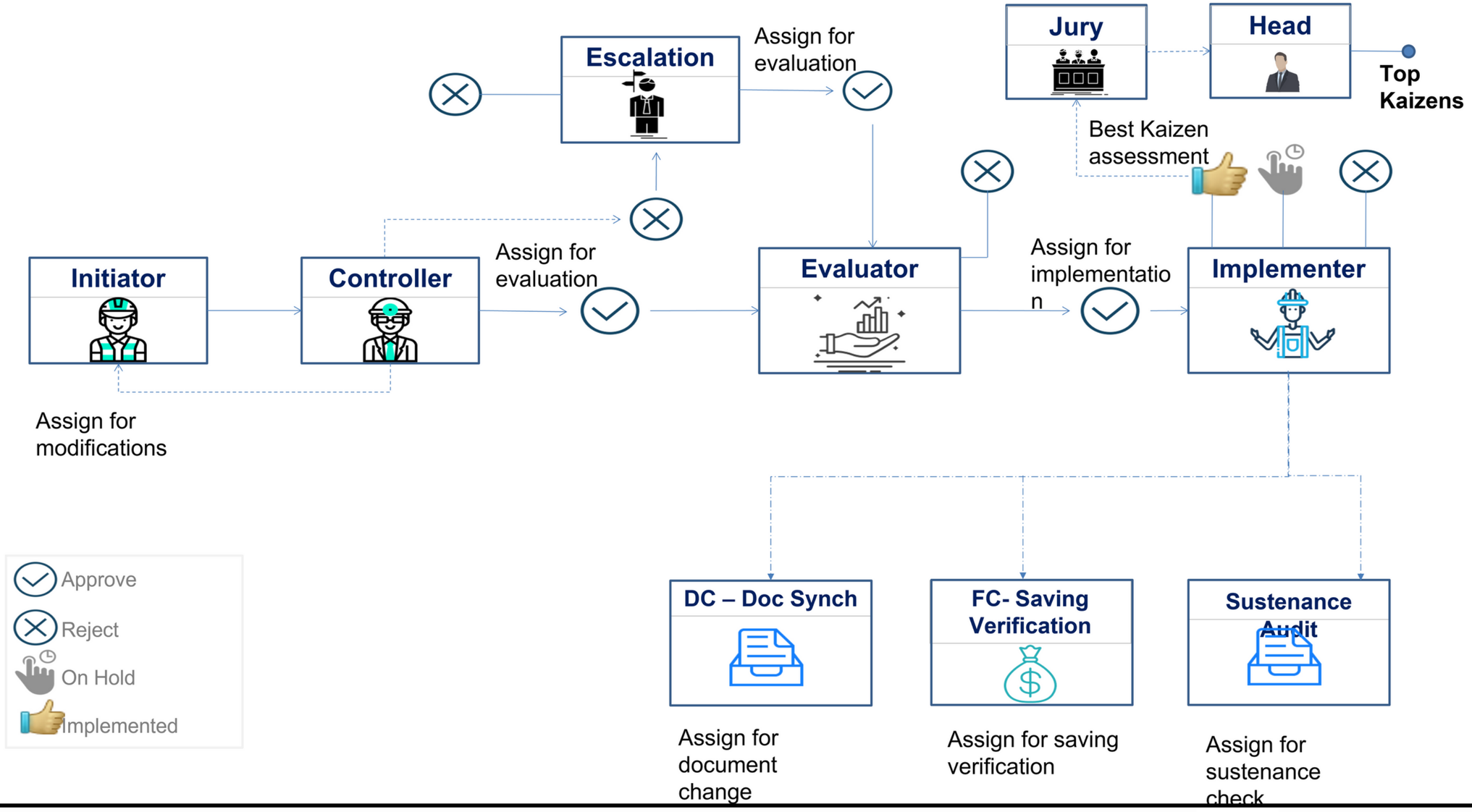
Benefits Of Kaizen Platform

No dedicated Resource	After the implementation of myeNovation, you do not need a dedicated resource to manage it
Horizontal Deployment	Allows to share and exchange the best practices within plants of organization.
Lower MTTI	Automation of the entire process reduces 'Mean Time To Implementation' drastically which leads to better utilization of resources and more savings.
Higher Sustainability	The sustenance Audit process makes sure that Kaizens are sustained for a longer duration
Confirmed Savings	Saving verification by the Finance team results in assured saving
High ROI	Features like Brownie Points, Notifications, and Mobile Application boost employee engagement & productivity which leads to more suggestions and kaizen implementations
Centralized Monitoring	The entire Kaizen process of various geographical regions can be monitored through a single login
Data Analysis & Consolidation	Analysis at various stages helps to generate reports at various levels right from department to group level.

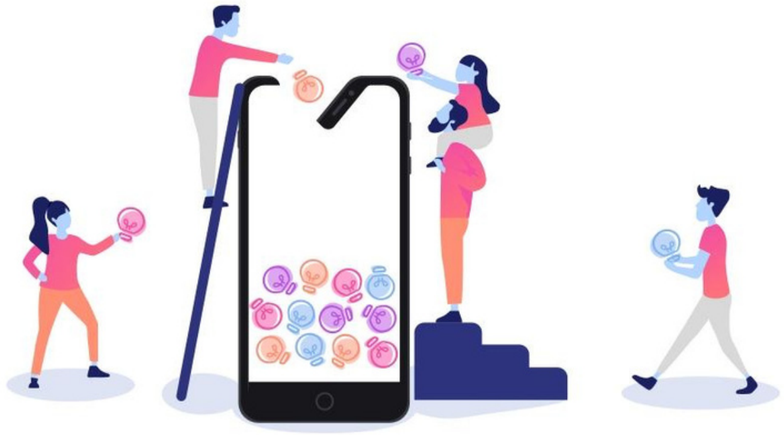
Workflow

Demo Video - https://youtu.be/wwA6zCoMCg4



Thank You

For, giving us an opportunity



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